Organizational Chart | Internal Team





Nancy Braun CEO Branding Culture Ideas **Strategy**



INTEGRATOR Hannah Joyce Baluyot **Executive Administrator**

LMA
Gatekeeper for CEO
Logic
Remove
Obstacles/Barriers
General Duties
Special Projects



HUMAN RESOURCES Nancy Braun

> Recruiting **Training**



Hannah Joyce Baluyot Marketing Officer

Marketing Systems Implementation Marketing Team Supervision



OPERATIONS Allanda Jernigan **Operations Manager**

Operational Oversight Team Management Tenant & Client Relations Financial Management Compliance & Risk Management Performance Monitoring & Reporting Strategic Planning



Janan Kennedy **Executive Property Manager**

Responsible for overall health of Implements policy & procedures Responsible for new PM sign ups



Mark States Bookkeeper

Reporting and Systems Property Accountant Manages the team



Wendy Matthews Marketing Coordinator

Special Projects LastPass Management **Login Oversight** Re-targeting Campaigns



Aldwin Lorenzana **Property Management**

Record Keeping
Insurance Management
Owner Marketing Management
Owner & Resident Communication Delinquencies Lease Renewals & Move Outs PM Agreements



Jeziel Jimenez Lead Generation Specialist

CPM Investor leads Inbound Communications Outbound Sales Set appointments Follow-ups



Sabrina Lopez

CPM leads Inbound Communications Set appointments



Anna Staples

Meliza Lacson

Bookkeeper Assistant

Reporting Reconciliation P&L

Payroll

Tracking & Reporting
Does our Trust account works



lan Llamas **Video Editor**

Content & Video creation Social Media postings Google Ads



Resident Coordinator

Shane Galang

Resident Management Utility & Service Management HOA Coordination Airbnb Management Prospective Client Management **Screening Applications**



Mary Grace Zambo Concierge

Lead Management Communication Open House Management Tenant Inquiries Set Appointments Follow Ups



Raymart Agang **Lead Generation Specialist**

> CPM leads Inbound Communications
> Outbound Sales Set appointments



Princess Zarah Corpuz Digital Marketing

Graphics creation Social Media postings
Data Analytics



Web & SEO Specialist

Website SEO **Omnipresence Systems**



MLS Administrator

MLS Listing Management



Maintenance Coordinator

Maintenance Requests Make-ready / Turnovers



Geneva McNeil-Phifer Field Representative

alk and Document Properties



Keith Porter Property Evaluator

Property Evaluations